

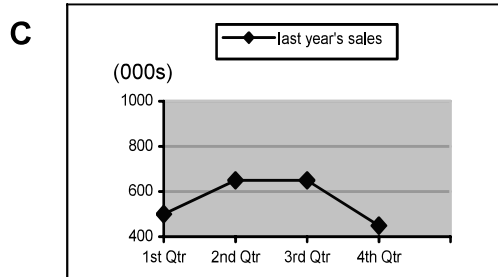
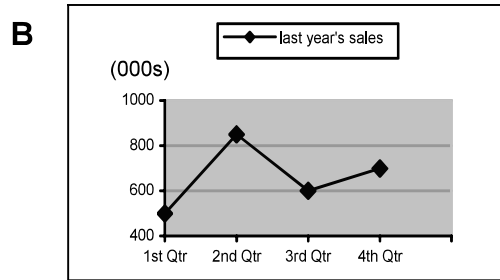
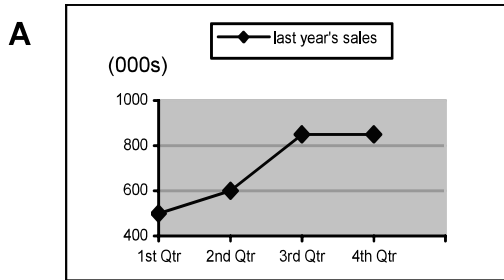
# LISTENING

## PART ONE

### Questions 1 – 10

- You will hear 10 short recordings.
- For questions 1 – 10, circle **one** letter **A**, **B** or **C** for the correct answer.
- You will hear each recording **twice**.

1 Which graph is the speaker referring to?



2 How many new jobs were created in January?

**A**

**108,000**

**B**

**193,000**

**C**

**240,000**

3 What does the company import?

A



B



C



4 What prevented the consignment from being delivered on time?

A



B



C



5 Where has the company sold most of its new products?

A



B



C



6 Which company do they decide to use for their re-branding exercise?

- A Neptune
- B Goldberg
- C Hambleton

7 Why didn't the woman accept the job offer?

- A She thought the company was disorganised.
- B She wasn't happy with the package.
- C She wants to work for a larger organisation.

- 8** What does the man say about the course?
- A** It was badly organised.
  - B** There were not enough speakers.
  - C** It was not well attended.
- 9** What information does Gallico Ltd need from its supplier?
- A** the delivery date for some goods
  - B** an update on prices for some components
  - C** insurance details for the transportation of orders
- 10** Why did the construction company decide to sponsor the golf championship?
- A** Sponsorship will generate more publicity than traditional advertising.
  - B** It gives customers a positive association with the company.
  - C** The returns from other sponsorship have been very good.